

HOARD'S DAIRYMAN

PRODUCT SPOTLIGHT



The popular family of Evolution liners by Conewango extends to include a model that's perfect for every dairy operation. We have liners built for speed, comfort, long life, low slip, low vac, low cost, and more. From the original X to all the high-performance variations (*with more innovations coming soon!*) All can be vented, and all deliver lasting value. To learn which one is right for you, visit www.evolution-liners.com or call (800) 828-9258.



For more than 100 years, dairy farms have relied on Cargill for nutrition and consulting services. We know every generation faces difficult times. Protecting a family legacy through those times means leaning on a partner you can trust. We can help you navigate new technologies and management practices, so that you can realize your dreams. Learn more from the dairy families that chose Cargill, and find an abundance of helpful resources, at CargillDairyDreams.com.



Calf Milk Pasteurizer: From 20 gallon to 800 gallon capacity, we can accommodate your dairy! Westwaard understands that these important aspects of the dairy farm can be enhanced with well-planned and carefully manufactured components. We maintain a talented in-house fabrication department that is always geared up to provide you with exactly what you're looking for. Call 360-354-6900. www.daritech.com.



Prepare for a new year with the 2021 *Hoard's Dairyman* calendar. The monthly images will fill your home, barn, or office with stunning farm scenes of the dairy industry around the country. Gracing the cover this year is the view inside the Hoard's Dairyman Farm's new automatic milking system barn, completed in spring 2019. Large boxes include dates and locations of various farm shows and provide plenty of room for recording. Order yours today online at www.hoards.com.



Magnets can prevent animal suffering. Every year, a lot of cows are injured after having ingested sharp, metal objects that entered their ration. By installing magnets in the TMR mixer, these metal objects can be filtered out of the feed. Trioliet offers a variety of magnets in its product range: 1. an auger magnet, 2. suspended magnet rods above the conveyor belt (or chain), and 3. a magnet strip on the discharge chute of the side discharge door. Magnets can be installed afterwards. Feel free to ask for advice, free of obligation: info@trioliet.com. www.trioliet.com.



The Silage Zone® resource helps maximize forage quality, covering each stage of production. It is your one-stop source for cutting-edge management tips, straight from the global Pioneer team. Help improve operational efficiency, whole-farm performance and profit potential by combining this management support with Pioneer® brand products. Our alfalfa provides superior tonnage, our corn silage marries high energy and high yield, and our inoculants optimize the desirable traits of your forages. Learn more at Pioneer.com/Forages.



Comfy Calf Suites offer an advanced, innovative housing alternative to outdoor hutches and other labor intensive options for penning. Safe, efficient and comfortable for your calves and you, Comfy Calf Suites are ideal for calves up to ten weeks of age. They are built with durable plastic planks and heavy-duty hardware, are easy to install and clean, and the open-front gates allows you to keep a close eye on the future of your herd. www.canarm.com/comfy calvesuites.



When fresh cows are not at full feed intake they're not getting nutrients needed for recovery. YMCP Vitall® is the only bolus containing live yeast to get cows back on feed, and because recovery requires more than just calcium, YMCP Vitall includes additional nutrients like magnesium, potassium, niacin and more. Get fresh cows back on feed, eating their new diet and poised for a productive lactation. YMCP Vitall is THE total fresh cow product. Visit www.TechMixGlobal.com.





Your NEW NO-WITHDRAWAL ally is now available in the U.S. ~ OZOLEA-MAST is a non-drug veterinary device for intra-mammary use in dairy cows that helps dairy farmers reduce the use of antibiotics which are not strictly necessary, both for lactating cows and at dry-off. Ship more milk, improve the productivity of your cows, and contribute to the global fight to lower antimicrobial resistance. Call (800) 918-0902 to learn more or order. www.ozolea.com.



KUHN is the leader in manure spreading technology. KUHN Knight ProTwin® Slinger® side-discharge spreaders handle the widest variety of materials, from solids to slurry, while providing even, controlled spread patterns. KUHN Knight apron and push box spreaders are ideal for producers seeking to take maximum advantage of the nutrient value of their manure, from pen pack to dry yard manure. Truck and trailer models are available with several discharge options to customize for your operation. www.kuhn.com.



For producers, one of the most important resources is farm labor. While it may not be easy to find people willing to work long hours – especially long hours of performing the physically demanding task of milking cows – we should make every effort to attract and retain people to work on our dairies.

With the right conditions and tools, employees will see the dairy industry as a unique place that supports and cares about them. Visit our website to learn more at www.alltech.com/dairy-on-farm-support.



Gemini Milking Robot. Meet the Gemini: BouMatic's patented system attaches the milking equipment from between the cow's back legs, creating a milking experience like a side by side parlor. The cow is relaxed, comfortable, and free from the visual distraction of arm movement encouraging her to milk often and fast. Visit our website to learn more about the Gemini Milking Robot at www.boumatic.com/gemini.



NEW! Using computer vision and artificial intelligence, ALUS Behavior from Cainthus monitors how your herd behaves in the pen, 24/7 to provide a complete behavior analysis. Our goal is to ensure your cows are displaying optimal behavioral patterns to maximum milk production and animal welfare.

ALUS Behavior enables you to monitor lying time, with the intent to make the changes required to improve cow comfort and address lameness or other health issues proactively. www.cainthus.com/alus.



Dairy feeding of an effective probiotic, such as BOVAMINE® Dairy Plus, is an excellent choice to ensure that dairy cattle function normally, that is, to produce milk, to grow calves in their bellies, and to defend themselves from stressful things in their environment. All of that starts with their capacity to get nutrients from their feed, to absorb those nutrients throughout a healthy digestive system, and to reduce the energy-robbing, milk-reducing impact of challenges to their GI tracts. Visit our website at www.chr-hansen.com.



Hoard's Dairyman Farm Creamery cheese is crafted with milk from one of the most storied dairy herds in the country. It is the oldest continuously registered Guernsey herd in North America and through the decades has been a consistent award winner for breed excellence and quality milk production. We are proud of our dairy cows and the milk they provide for our extraordinary cheese, and we're privileged to be carrying on the tradition of excellence W.D. Hoard established in 1899. www.HoardsCreamery.com.



Keep your calves warm with Udder Tech calf blankets. All Udder Tech calf blankets are made with 3M™ Thinsulate™ and are made to last with durable nylon fabric and quick release buckles. The blankets are easy to clean and use again, machine wash and dry. Small, medium or large size available. Available in a variety of colors now including purple. Small size pictured. Learn more at www.uddertechinc.com.



The NEW Ultra Flex-Pen™: Keep your calves healthy and happy. The center panel is removable for ultra versatility; use the pen for a single calf, or combine multiple pens for group calf housing. Separate water and feed buckets and bottles, as well as the molded calf dividers, help prevent cross-contamination. And the lighter weight construction is easy to keep clean and even easier to move! Learn more at www.calfhutch.com.



ENDOVAC Animal Health is an international producer of a unique vaccine line called ENDOVAC. This vaccine line is specific to gram-negative bacteria known as *E. coli*, *Salmonella*, *Pasteurella*, and *Mannheimia* with a unique immune stimulant for dairy cattle. Founded in 1984, this American owned and operated company has a long history in the community of Columbia, MO. www.endovacanimalhealth.com.

