

# HOARD'S DAIRYMAN CLASSIFIEDS

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MILKING EQUIPMENT & SUPPLIES. Free 165 page color catalog. Pasteurizers • Bulk Tanks 15-285 Gallon • Pulsation • Claws • Inflatons • Best prices on FDA silicone hose. Toll Free: 1-800-245-8222 or [www.PartsDeptOnline.com](http://www.PartsDeptOnline.com).

BUYING AND SELLING BULK MILK COOLERS. Wanted: all sizes. Several coolers on-hand. 319-330-2286.

BUY - SELL - TRADE: Used bulk milk coolers. (765) 455-8664.

GALVANIZED HYDRAULIC hoof trimming tilt table. Models include skid steer, 3 pt. hitch, stationary and portable. We deliver. Toll Free: 1-877-230-9993. Video available online. [www.berkelmanswelding.on.ca](http://www.berkelmanswelding.on.ca).

\*SELL \*TRADE OR \*BUY new and used bulk milk tanks: 1-800-558-0112 or (920) 397-6313.

BULK TANKS, COOLING EQUIPMENT, MILKING EQUIPMENT. Used all brands. SALVAGE HOUSE. 800-844-5427 or visit [www.salvagehouse.net](http://www.salvagehouse.net).

## FARMS FOR SALE

DAIRYREALTY.COM: (608) 290-6790; [www.dairyrealty.com](http://www.dairyrealty.com).

HAY AND STRAW BUSINESS FOR SALE. 850 hay acres rented & transferable. 17 year experienced crew stays. 43 years. Owner financing. Great business opportunity. NE Illinois. Steve@GalushaFarm.com <https://on.hoards.com/Galusha>.

FOR SALE: ORGANIC GRASS DAIRY FARM. 220 acres. Turnkey. \$1,125,000. Willing to sell shares. Rib Lake, WI 715-905-0597.

COLORADO DAIRIES AND FARMS New sites, existing dairies, water rights, and farms for sale. mark@landpros.net, 970-381-6307, LANDPROFESSIONALS, LLC.

FARMS FOR SALE: All sizes of dairy farms for sale in the heart of WI Dairyland. Christians Sales Corp., Abbotsford, WI. (715) 223-6345. [www.christiansales.com](http://www.christiansales.com).

## HELP WANTED

CONTACT HANSEN AGRI-PLACEMENT, [www.hansenagriplacement.com](http://www.hansenagriplacement.com). All listed salaries are starting salaries. Housing and benefits are not included as part of the listed salary. Call Kirk Hansen at: 308-382-7370 or Email: [kirk@hansenagriplacement.com](mailto:kirk@hansenagriplacement.com).

DAIRY MANAGER, MINNESOTA: \$80,000 - \$140,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

DAIRY MANAGER, COLORADO: \$100,000 - \$130,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

DAIRY MANAGER, CALIFORNIA: Small Organic Dairy. \$80,000+. HANSEN AGRI-PLACEMENT. 308-382-7370.

ASSISTANT MANAGER, MICHIGAN: \$70,000 - \$100,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

ASSISTANT MANAGER, COLORADO: \$70,000 - \$80,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

ASSISTANT MANAGER, TEXAS: \$90,000 - \$100,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

HERD MANAGER, WISCONSIN: \$85,000 - \$100,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

HERD MANAGER, NEW YORK: \$70,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

HERDSMAN, WASHINGTON: \$60,000 - \$85,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

HERDSMAN, NEW MEXICO: \$60,000 - \$70,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

HERD MANAGER, COLORADO: \$50,000 - \$70,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

HERDSMAN, VERMONT: \$60,000 - \$70,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

FEED MANAGER, NEW YORK: \$60,000 - \$90,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

ASSISTANT MANAGER, CALIFORNIA: \$80,000 - \$100,000. HANSEN AGRI-PLACEMENT. 308-382-7370.

HANSEN AGRI-PLACEMENT, DAIRY POSITIONS: Small To Large Dairies Throughout America. \$40,000 - \$200,000+. 308-382-7370. For Our Full Listings And Complete Job Descriptions, Visit [www.hansenagriplacement.com](http://www.hansenagriplacement.com).

CAL POLY DAIRY OPERATIONS MANAGER JOB SUMMARY: The Dairy Herd Operations Manager is responsible for the management and operation of the Cal Poly Dairy. Management duties include supervision, operational and safety training and periodic evaluation of student employees and other personnel. This position is responsible for the daily care and maintenance of the milking herd, calves, replacement heifers, experimental animals, and any other livestock maintained at the dairy; maintenance of all related facilities; maintain production, registration, financial records and assist with budgetary development. The Dairy Manager is expected to build and maintain strong relationships with state and national dairy and farm bureau associations, government agencies, industry, external advisory groups, and members of the university and local community. This position is instrumental in working with faculty and staff to support and assist with academic teaching needs. This position is responsible for operating the dairy in accordance with the Pasteurized Milk Ordinance (PMO) and all applicable state and federal laws and regulations related to milk quality and safety standards. QUALIFICATIONS: For a complete description of all qualifications please reference the following link: [jobs.calpoly.edu](http://jobs.calpoly.edu), Job number 531643. APPLICATIONS: Applications must be submitted online and can be accessed from the Cal Poly web link referenced above. This position will remain open until filled. INQUIRIES CONTACT: For additional information or questions please contact: Nicole Einfalt, [neinfalt@calpoly.edu](mailto:neinfalt@calpoly.edu), 805 756-7341.

FARM MANAGER Braum's Farm in Tuttle, Oklahoma is looking to hire an Experienced Farm Manager. This individual will manage approximately 40 employees and will oversee the crops and irrigation systems and must be able to operate farm equipment. We plant and harvest approximately 10,000 acres of corn, alfalfa, sudan, and triticale and are looking for a strong leader to aid in the success of the farm. We operate approximately 50 irrigation pivots and need the right candidate to ensure uptime and make sure the pivots are maintained properly. Knowledge of grain storage and feed mill operations is a plus. ESSENTIAL RESPONSIBILITIES AND QUALIFICATIONS include the following: • Direct and coordinate farm employee activities, such as planting, irrigating, harvesting, and assist with record keeping. • Assist with implementing and creating crop production plan and schedule for the calendar year. • Maintain farm equipment in an appropriate manner. • Formulate and communicate new ideas and suggestions that will improve profitability and efficiency for the overall operation. • Promote safety and professionalism at all times • Previous agriculture management experience required. We are an INNOVATIVE AND PROGRESSIVE company that offers an excellent career opportunity. Salary will be very competitive and will be based on experience. Benefits include medical, dental, vision, paid vacation, and 401K. If qualified call Brian Warren at 405-503-4583 or e-mail [bwarren@braums.com](mailto:bwarren@braums.com).

SEE THE MIDWEST. Summer & Fall harvest help wanted. Family operation. We use combines & CLAAS forage harvesters. KW trucks. (620) 727-6768. [froesebrothers.com](http://froesebrothers.com). COMBINE, CDL DRIVERS WANTED for 2023 Summer and Fall harvest in Western Kansas. Call Gary: 620-874-1295.

## POSITIONS WANTED

VISIT [www.hansenagriplacement.com](http://www.hansenagriplacement.com) To Review Our Up-To-Date PARTIAL Candidate Listings Or Call (308) 382-7370.

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ALFALFA: 100% Shredded, from our Kansas farm to your farm. Maintaining repeat customers! [www.fisheralfalfa.com](http://www.fisheralfalfa.com), 620-793-2407.

DAIRY QUALITY ALFALFA HAY and wheat straw. 3 x 4 square bales. Delivery available. Call John 419-265-0017. Visit [benschotherhayandstraw.com](http://benschotherhayandstraw.com).

## SERVICES

CONCRETE GROOVING by scabbling keeps your cows on their feet. [www.SmithsofWisconsin.com](http://www.SmithsofWisconsin.com) 715-314-0388.

MILK TANK FREON REPAIR. 30 years experience. Work guaranteed. 605-881-1578.

DAIRY GROOVING AND TEXTURING. Western States. CONCRETE ROUGHENING SERVICE. [www.dairygroovingandtexturing.com](http://www.dairygroovingandtexturing.com), (800) 869-2755.

## MANURE HANDLING

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## MISCELLANEOUS

HOARD'S DAIRYMAN 2024 CALENDAR Prepare for a new year with the 2024 *Hoard's Dairyman* calendar. The monthly images will fill your home, barn, or office with stunning farm scenes of the dairy industry around the country. This 10" by 14" calendar includes large boxes with plenty of room to record important dates. Only \$14.95 plus shipping. Available online at: [hoards.com/bookstore](http://hoards.com/bookstore), or by calling 920-563-5551.

## DAIRY CATTLE

NOTICE TO BUYERS — WHEN BUYING CALVES OR DAIRY CATTLE, inspect and select cattle personally. If impossible, have them checked by someone in whom you have confidence. Complete understanding in writing between buyer and seller is very important. Should you buy on approval, it is advisable to have animals inspected by veterinarian on arrival before acceptance. Report serious health problems to your state veterinarian. —Hoard's Dairyman

WANT TO BUY cross/bred and Holstein heifers, bred & open heifers. STEVE MACKEY, Olathe, KS: (816) 225-8510.

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STATEMENT OF OWNERSHIP, MANAGEMENT AND CIRCULATION

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8. Complete Mailing Address of Headquarters or General Business Office of Publisher: 28 Milwaukee Avenue West, PO Box 801, Fort Atkinson, Jefferson County, WI 53538-0801.
9. Full Names and Complete Mailing Addresses of Publisher, Editor, and Managing Editor: Publisher: W. D. Hoard & Sons Company, Brian V. Knox, 28 Milwaukee Avenue West, PO Box 801, Fort Atkinson, WI 53538-0801. Editor: Managing Editor: Abby J. Bauer, 28 Milwaukee Avenue West, P.O. Box 801, Fort Atkinson, WI 53538-0801
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14. Issue Date for Circulation Data Below: September 10, 2023
15. Extent and Nature of Circulation: Average No. Copies Each Issue During Preceding 12 Months:
  - a. Total Number of Copies (Net Press Run): 41,973
  - b. Legitimate Paid and/or Requested Distribution (By Mail and Outside the Mail):
    1. Outside-County Paid/Requested Mail Subscriptions Stated on PS Form 3541: 22,900
    2. In-County Paid/Requested Mail Subscriptions Stated on PS Form 3541: 0
    3. Sales through Dealers and Carriers, Street Vendors, Counter Sales, and Other Paid or Requested Distribution Outside USPS®: 0
    4. Requested Copies Distributed by Other Classes Through the USPS: 0
  - c. Total Paid and/or Requested Circulation: 22,900
  - d. Non-requested Distribution (By Mail and Outside the Mail)
    1. Outside-County Non-requested Copies stated on PS Form 3541: 16,959
    2. In-County Non-requested Copies stated on PS Form 3541: 0
    3. Non-requested Copies Distributed Through the USPS by Other Classes of Mail: 0
    4. Non-requested Copies Distributed Outside the Mail: 1,751
    - e. Total Non-requested Distribution: 18,710
    - f. Total Distribution: 41,610
    - g. Copies not Distributed: 363
    - h. Total: 41,973
    - i. Percent Paid and/or Requested Circulation: 55.03%
15. Extent and Nature of Circulation: No. Copies of Single Issue Published Nearest to Filing Date:
  - a. Total Number of Copies (Net Press Run): 43,993
  - b. Legitimate Paid and/or Requested Distribution (By Mail and Outside the Mail):
    1. Outside-County Paid/Requested Mail Subscriptions Stated on PS Form 3541: 21,896
    2. In-County Paid/Requested Mail Subscriptions Stated on PS Form 3541: 0
    3. Sales through Dealers and Carriers, Street Vendors, Counter Sales, and Other Paid or Requested Distribution Outside USPS®: 0
    4. Requested Copies Distributed by Other Mail Classes Through the USPS: 0
    - c. Total Paid and/or Requested Circulation: 21,896
    - d. Non-requested Distribution (By Mail and Outside the Mail)
      1. Outside-County Non-requested Copies stated on PS Form 3541: 16,588
      2. In-County Non-requested Copies stated on PS Form 3541: 0
      3. Non-requested Copies Distributed Through the USPS by Other Classes of Mail: 0
      4. Non-requested Copies Distributed Outside the Mail: 2,292
      - e. Total Non-requested Distribution: 18,880
      - f. Total Distribution: 40,776
      - g. Copies not Distributed: 1,217
      - h. Total: 41,993
      - i. Percent Paid and/or Requested Circulation: 53.70%
  16. Electronic Copy Circulation: *Hoard's Dairyman*. Average No. Copies Each Issue During Previous 12 Months.
    - a. Requested and Paid Electronic Copies: 159
    - b. Total Requested and Paid Print Copies: 23,059
    - c. Total Requested Copy Distribution: 41,610
    - d. Percent Paid and/or Requested Circulation: 55.42%.
  16. Electronic Copy Circulation *Hoard's Dairyman*. No. Copies of Single Issue Published Nearest to Filing Date.
    - a. Requested and Paid Electronic Copies: 163
    - b. Total Requested and Paid Print Copies: 22,059
    - c. Total Requested Copy Distribution: 40,776
    - d. Percent Paid and/or Requested Circulation: 54.10%
  17. I certify that 50% of all my distributed copies (Electronic & Print) are legitimate requests or paid copies.
  17. Publication of Statement of Ownership for a Requested Publication is required and will be printed in the October 2023 issue of this publication.
  18. I certify that all information furnished on this form is true and complete. I understand that anyone who furnishes false or misleading information on this form or who omits material or information requested on the form may be subject to criminal sanctions (including fines and imprisonment) and/or civil sanctions (including civil penalties).

Brian V. Knox, Publisher

September 25, 2023